

Message Text

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ACTION CU-04

INFO OCT-01 EUR-12 ISO-00 EB-07 DOTE-00 /024 W

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R 271115Z MAY 75

FM AMCONSUL THESSALONIKI

TO USDOC WASHDC

INFO SECSTATE WASHDC 2351

USIA WASHDC

AMEMBASSY ATHENS

UNCLAS THESSALONIKI 0324

E.O. 11652:N/A

TAGS: OEXC, BEXP, GR VALALAS, DEMETRIOS

SUBJECT: LEADER GRANT FOR THESSALONIKI PORT PRESIDENT
DEMETRIOS VALALAS

REF: A) STATE 093421 B) ATHENS 3650 C) THESSALONIKI 0220
D) STATE 086168

1. AS REPORTED REF TELS , THESSALONIKI PORT
PRESIDENT VALALAS HAS BEEN NOMINATED FOR 30-DAY
FY 75 IV GRANT. VALALAS ALREADY AGREED TO
30-DAY PROGRAM BEGINNING JULY 7, 1975. CONGEN
UNDERSTANDS THAT FINAL GRANT AND ITINERARY
NOW IN PREPARATION BY CU/NEA. GIVEN SPECIALIZED
NATURE OF VALALAS' INTERESTS AND LONG RANGE COM-
MERCIAL IMPORTANCE OF THESSALONIKI PORT EXPANSION
(THESSALONIKI 156), CONGEN AND BPAO THESSALONIKI
RECOMMEND THAT USDOC COORDINATE
DETAILS OF VALALAS' ITINERARY WITH APPROPRIATE
CU/NEA OFFICE.

2. SPECIFICALLY, VALALAS HOPES TO VISIT SMALL
AND MEDIUM SIZE US PORTS WITH OPERATIONS RELEVANT
TO NEEDS OF PORT OF THESSALONIKI (ANNUAL TONNAGE
4.5 MILLION WITH INCREASED TRAFFIC RUNNING AT
APPROX 15 PER CENT PER YEAR). OF PARTICULAR
INTEREST WOULD BE A) CONTAINERIZATION TECHNOLOGY,
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B) NON-CONVENTIONAL PORT SYSTEMS SUCH AS OVERHEAD

TRANSPORT BRIDGES, C) SPECIALIZED MINERAL AND
DUST OFF-LOADING AND LOADING EQUIPMENT, AND
D) PORT ADMINISTRATION SYSTEMS. ITINERARY MIGHT
ALSO INCLUDE VISIT TO MAJOR ARCHITECTURAL-
ENGINEERING FIRMS SPECIALIZED IN HARBOR AND PORT
WORK, ADMINISTRATIVE AND TECHNICAL CONSULTANT FIRMS SUCH
AS ARTHUR D. LITTLE, AND UNIVERSITIES. (RE
LATTER, VALALAS EXPRESSED PARTICULAR INTEREST
IN PORT ENGINEERING AND SOILS AND FOUNDATIONS
DEPARTMENTS OF MIT.)

3. FYI VALALAS ALREADY IN CORRESPONDENCE WITH
PAUL SORROS ASSOC, ARTHUR D. LITTLE INC., JAMES
C. BUCKLEY INC., DE LEUW CATHER INT., AND
INTERNATIONAL EXECUTIVE SERVICE CORPS (IESC) ALL
OF WHOM PROBABLY INTERESTED IN CONTRIBUTING TO
PROGRAM. FOLLOWING VISIT, VALALAS WILL CONFER
WITH HIGHEST LEVELS OF GOG CONCERNING APPLICATION
OF US TECHNOLOGY AND EQUIPMENT SUITABLE FOR PORT
OF THESSALONIKI, AND CONGEN BELIEVES PROGRAM
ABOVE LIKELY TO INFLUENCE PLANNING AND EQUIPMENT
FOR THESSALONIKI PORT EXPANSION.
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